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New Business Development - Large Format

This is a fantastic opportunity to join an innovative multi award winning independent print provider and play a key role in the next stage of their long term development. As a Business Development/Sales professional, you will be responsible for generating and developing new client relationships selling a complete large format digital solution for exhibition, retail and event clients including large format digital printing, finishing and installation. On a day to day basis, you will be responsible for:

Sourcing and winning Exhibition and Retail print business across the South of England

Developing long lasting relationships with key exhibition and retail customers

Key attributes required:

Proven track record of successful sales of large format digital retail print.

Solutions based approach to customer requirements with key focus on innovation offering the full package from print through to installation

Excellent communication skills to interpret briefs and translate into live projects.

Confidence in dealing with major blue chip brands in an experienced and consultative manner

Benefits:

Excellent unlimited commission structure, a car allowance, mobile phone and laptop
25 days paid holiday and a Workplace Pension Scheme.

Competitive Salary. Immediate start.

Please apply to jobs@imagimators.co.uk providing an up to date Curriculum Vitae.

