

Sales Development | Large Format Digital Print for Retail | Southern England | £30k-£36k



A fantastic opportunity for an experienced Business Development / Sales professional to join one of the UK's leading independent large format graphic solutions provider in a pivotal role with high potential career development opportunities.

With incredibly impressive facilities, this client has enjoyed a sustained period of growth and investment and possesses state-of-the-art equipment for large format digital print production.

As a Business Development / Sales professional, you will be responsible for generating and developing new client relationships selling a complete large format digital solution for Retail customers including print, finishing and installation.

On a day-to-day basis, you will be responsible for:

- Sourcing and winning Retail print business across the South of England
- Selling a range of large format retail print solutions including POS, window graphics, in-store branding etc.
- Developing long-lasting relationships with key retail customers

Key attributes required:

- Proven track record of successful sales of large format digital retail print.
- Solutions based approach to customer requirements with key focus on innovation offering the full package from print through to installation.
- Excellent communication skills to interpret briefs and translate into live projects. Confidence in dealing with major blue-chip brands in an experienced and consultative manner

This is a fantastic opportunity to join an innovative independent and play a key role in the next stage of their long-term development.

- **Basic Salary:** £30k-£36k
- **Benefits:** Excellent unlimited commission structure, car allowance, phone, 25 days' paid holiday.

Reference: INTW0613